# OFFICE OF THE COMMISSIONER OF INDUSTRIES AND COMMERCE GOVERNMENT OF ASSAM

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# Draft TERMS OF REFERENCE (ToR) FOR EMPANELMENT OF PARTNER FOR ENTREPRENEURSHIP AND SKILL TRAINING

## **BACKGROUND**

- 1) The Government of Assam (GoA) through Government of India (GoI) has received a Loan from the World Bank for implementation of Assam Agribusiness and Rural Transformation Project (APART). Assam Rural Infrastructure and Agricultural Services (ARIAS) Society is the apex coordinating and monitoring agency for the project. The project is implemented by eight line departments of GoA including their Directorates/Agencies/Commissionerates. The project interventions is taken up in 23 prioritized Districts of Assam (earlier 16 undivided Districts) i.e. Kokrajhar, Barpeta, Nalbari, Darrang, Sonitpur, Goalpara, Nagaon, Cachar, Karbi Anglong, Golaghat, Dhubri, Morigaon, Jorhat, Sivasagar, Hojai, Biswanath Chariali, West Karbi Anglong, Kamrup (M), Kamrup(R), Mankachar, Charaideo, Majuli and Lakhimpur.
- 2) Project Development Objective (PDO): The Assam Agribusiness and Rural Transformation Project (APART) aims to "add value and improve resilience of selected agriculture value chains focusing on smallholder farmers and agro-entrepreneurs in targeted districts of Assam."
- 3) There are four components of APART: The first component is Enabling Agri Enterprise Development, with sub components being (i) Enhancing state capacity to attract private investments, (ii) Setting up of an Enterprise Development and Promotion Facility (EDPF) (iii) Agribusiness Investment Fund support (iv)Establishing stewardship councils. The second component is Facilitating Agro Cluster Development with sub-components being- (i) Support establishment of cluster level Industry Associations (IAs), (ii) Supply Chain Support. The third component is Fostering Market Led Production and Resilience Enhancement with sub components being (i) Promoting climate resilient technologies and their adoption (ii) Facilitating market linkages through market intelligence and product aggregation (iii) Facilitating access to and responsible use of financial services. The fourth component is Project Management, Monitoring &Learning.

# **OBJECTIVES OF THE ASSIGNMENT**

The main objective of the assignment is to empanel partners for entrepreneurship and skill development training of entrepreneurs who are part of the various Industry Associations (IA) formed across the districts identified under APART scheme in the state of Assam.

# **SCOPE OF SERVICE**

The empanelled training partners are expected to impart training in the below mentioned Trades/Topics:

- i. Entrepreneurship Development Program
- ii. Eri/Muga processing
- iii. Paddy Processing

- iv. Fruits and Vegetables Processing
- v. Mustard Oil processing
- vi. Fish processing
- vii. Piggery (processing)
- viii. Dairy processing
- ix. Maize processing
- x. Spice processing

Training material: The approved training modules in English will be handed over to the empanelled training partners and the same needs to be converted into bilingual training material including the vernacular language of the trainees.

Training Infrastructure: The empanelled training partner needs to ensure that proper training infrastructure required for imparting theoretical and practical training is in place to deliver quality training.

Assessment and certification: The trainees should be assessed and certified by the respective Sector Skill Council (SSC) involved with the topic of training mentioned above. NSDC recognized assessment agencies may also be considered for the same.

#### **DURATION OF THE ASSIGNMENT**

The services shall be for a period of three (3) years with a provision for performance reviews.

## **CHART OF DELIVERABLES & PAYMENT SCHEDULE**

To be provided at the RFQ stage.

## SERVICES TO BE PROVIDED BY THE CLIENT

*The Client would provide the SP the following:* 

- a) Approved training modules on training selected trades.
- b) Project Appraisal Document (PAD); Environment Management Framework (EMF), Social Management Framework (SMF), Indigenous Peoples Development Framework (IPF) and other relevant available documents of APART.
- c) Facilitate access to relevant available data that is required to fulfill the tasks outlined in the ToR
- d) Ensuring where appropriate cooperation of concerned line departments for smooth conduct of the assignment.

# **SHORTLISTING CRITERIA**

- a) The training agency shall be a long standing one and shall be in existence at least for last 10 years;
- b) The training agency is empanelled with National Skill Development Authority;
- c) Experience of at least three (3) similar assignments in last seven (7) years i.e. (i.e. 2020-21; 2019-20; 2018-19; 2017-18, 2016-17, 2015-16, 2014-15) particularly in World Bank/externally aided projects;
- d) Minimum annual average turnover of Rs. 1 crore in at least any two (2) years of the last five (5) Financial Years i.e. (i.e. 2020-21; 2019-20; 2018-19; 2017-18, 2016-17)

*Note:* This is a draft indicative ToR and the same will be updated and will be finalized at the RFP stage.